

GIUFFRE BROS. CRANES, INC.

September 11, 1996

James A. Wilke Hein-Werner Corporation 2120 Pewaukee Road Waukesha, Wisconsin 53221

Dear Mr. Wilke.

I have just concluded a meeting with Winter Hess of the State of Wisconsin Department of Natural Resources regarding the property located at 1005 Perkins Avenue, Waukesha, Wisconsin. This letter is to clarify to you and all involved what our position is concerning access to this site for remediation work.

We will allow access for work at the site at any time, with certain conditions. The conditions are simply that we receive ample notice of the needed access, that a representative of ours is present during the work and that we are reimbursed for our expenses relating to overseeing the work.

In addition to the question of access, we have been asked to supply generator identification number for removal of a drum of waste on the property. We do not generate any waste and therefore we do not have a generator number. Mr. Hess has agreed to search to see if there has been a number designated to the site in the past. If no number is available he will attempt to receive an emergency number so that the drums can be removed.

I hope this clarifies the situation for you. We in no way want to impede the clean up of this site and will do whatever is in our power to expedite the process.

Sincerely,

Frank P. Giuffre

President

cc Joseph Dindorf, Hein-Werner
Mark DeLong, VME
Winter S. Hess, WDNR
Scott J. Ferguson, WDNR
John Green, Assistant Attorney General
Wenbin Yuan, Dakota Environmental